

CAPABILITY STATEMENT

Past Performance

The TESIAC team invests private capital to develop integrated infrastructure with mobility at its core. By utilizing innovative capital structures, TESIAC can positively impact stakeholder value. Deep management and operational experience at the nexus of mobility, energy, technology, and capital markets facilitates accelerated timelines to achieve stated objectives.

Highlights include:

- Former CPUC Commissioner, President and CEO, Moody's Investors Service; Chairman & CEO of EXIM, and U.S. Chamber of Commerce Capital Markets
- Former Executive Team from Renewable Energy Trust and Dynamic Energy Networks; investment in a diversified portfolio of renewable energy assets.
- Former Executive, Intel; Co-Chair Global Cities Team Challenge; President, Open Commons 501c(6)
- Former President/COO of Global Electric Motors (GEM) / DaimlerChrysler
- Former Utility Executive, Dominion Energy; awarded multiple DOE grants in excess of \$150MM
- Former VP Finance & Treasurer, BrightSource Energy; awarded \$1.6B DOE 1703 Loan Guarantee Program for innovative clean energy technologies.
- Former DOT/FTA; Managed TIGGER Program facilitating \$100MM GHG mitigation initiative; Developed Mobility on Demand Program

TESIAC Core Mission & Principles align with the United Nations

Sustainable Development Goals



Company Overview

TESIAC is an Infrastructure Managed Services platform investing in integrated systems and assets at the nexus of technology, mobility, and energy delivered as Infrastructure-as-a-Service (IaaS). TESIAC brings flexible capital investment through Public-Private Partnerships (P3s) and alternative financial structures. Whether it be climate change, sustainability goals, perceived social inequities, need for growth, jobs, or other drivers, TESIAC combines the physical and the digital worlds in a highly collaborative approach to develop new and targeted options rooted in mobility and infrastructure. TESIAC provides its services directly, as well as engages tier-one partners to deliver efficient and sustainable solutions under long-term service agreements thereby shifting financial and operational risk while removing upfront capital constraints.

Suite of Offerings

TESIAC's integrated solutions help communities and corporate participants achieve their sustainability goals by delivering interoperable infrastructure with mobility at its core. TESIAC partners with private capital to enable the transition to zero-emission fleets, new modes of transportation, EV charging and H2 fueling stations, utility-like infrastructure, onsite energy generation, and smart city technology.

Mobility

- Zero-emission, accessible and intelligent vehicle fleets
- Technology driven performance management and operational maintenance

Energy

- Managed services for integrated and interoperable energy infrastructure
- Onsite energy generation for Microgrids, Electrical Services, and Central Utility Plants

Smart City Technology

- Advanced data analytics and artificial intelligence in an open architecture platform
- Interconnected mobility and energy resources across multiple systems

Value Proposition

Stakeholder value is achieved by aligning development efforts around vehicle deployment, operations, associated infrastructure, and flexible capital to ensure an integrated solution can effectively provide multiple benefits realized through interoperable mobility, energy, and technology platforms.

- Accelerate the achievement of a client's sustainability goals with private capital
- Provide lifecycle benefits, utilize advance technology, and optimize infrastructure performance
- Integrate asset management and predictive data analytics for more effective operations
- Engage "Best-in-Class" partners alongside TESIAC to deliver Infrastructure-as-a-Service
- Ensure Social Equity is at the heart of every project

Key Differentiators

- Private Capital – supports the buildout of infrastructure projects in public and private sectors through innovative and flexible financial structures.
- Equity – reaching underserved communities through smart accessible vehicles and digital managed services
- Local Jobs – opportunity to stimulate job creation and long-term O&M.
- Our Team – a proven track record in deploying and managing the complex integration of smart city technologies, clean-energy transportation fleets, and renewable energy resources.
- Domain Expertise – technology, mobility, energy, and innovative capital structuring
- Holistic Solutions – needs based solution sets across multiple infrastructure resources to ensure effective integration and interoperability of systems and operations.